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The changes in the structure of mineral raw materials needs in Poland between 2011–2015

Introduction

Mineral raw materials underpin the functioning of the modern economy. Guaranteeing their adequate supply is a condition of harmonious development of the industry and safeguarding of the society's needs. The majority of both basic common goods as well as high-tech products which are needed in everyday life would not have been created without utilization of e.g.: steel, copper, nickel, chromium and other metals, feldspar, kaolin or ceramic clays among industrial minerals, fuels such as natural gas, petroleum, coke, hard coal or lignite, and wide range of chemical raw materials including e.g.: rock salt, sulphur, magnesites, phosphates or potassium salts.

In Poland, almost all the domestic mining production of many mineral raw materials is consumed by the indigenous industry. Simultaneously, due to the lack of deposits of some minerals along with insufficient manufacturing capacities of the existing plants, and sometimes as a result of price competition on the domestic and foreign markets, substantial amounts of mineral raw materials have to be imported (Bilans... 2015; Galos and Szamałek 2011; Szamałek 2011).

Technological progress, involving increased use of secondary and waste materials coupled with miniaturization, results in reduced demand for some minerals. This is also encouraged by restructuring and modernization of the Polish industry that is accompanied by the

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introduction of innovative manufacturing processes characterized by reduced consumption of energy and materials (Galos et al. 2010; Nieć et al. 2014). Simultaneously – due to the emergence and further development of new technologies, especially in the electronics and electrotechnics, the demand for many raw materials is on the rise. This is exemplified especially by: rare earths, antimony, tin, silicon, some ferroalloys, graphite etc. This article aims to estimate the current mineral raw materials needs of the domestic economy and to examine possible ways of facing these needs from indigenous and foreign sources taking the statistics of production and trade in the years 2011–2015 into account.

1. Estimated value and volume of mineral raw materials consumption in Poland

The consumption volume and value of the majority raw materials in Poland was evaluated on the basis of the production and trade data coming from the Central Statistical Office (GUS), and sometimes – directly from the producers. Most of these figures refer to the so-called apparent consumption, which is the difference between the value/volume of supply (production+imports) and exportation, excluding stock changes. Applying the above formula to evaluating the demand can result in negative values/volumes of apparent consumption (if foreign sales exceed domestic supplies, as it can be observed in the case of soda ash or asphalt, Table 1). Only for some mineral raw materials, i.e. sulphur, aluminum, coke, lignite, hard coal, real demand level is known (Galos and Lewicka 2016; *Minerals Yearbook...* 2014). The results obtained from the calculation were the basis for the assessment of the share of a particular group of minerals in the overall domestic demand in terms of value or volume. The following groups of mineral raw materials were examined: fuels, metallic, ceramic, chemical, construction, and others – of different or mixed manner of utilization in comparison to the previously-mentioned ones. The shares of selected mineral raw materials were also estimated within the groups concerned (with the exclusion of natural gas, nitrogen and argon, due to units of measurements other than metric tons).

Among the analyzed groups the highest values of demand were showed by fuels (excluding natural gas, due to the lack of data). In the years 2011–2014 the share of this group in the total value of demand was 70–74%/y, while in 2015 – 66% (Fig. 1). That was determined by crude oil representing 61–70%/y within the group of fuels as well as – albeit to a lesser extent – hard coal (25–33%/y) (Table 1). The values of consumption of these minerals were characterized by significant variations, while the whole group since 2012 showed a clear decline of its share in the total consumption resulting from price reduction both in the domestic and foreign markets. A significantly lower, but stable percentage was accounted for metallic raw materials until 2014 (11–12%/y) with refined copper being the most important (46–54%/y of demand within the group). In 2015 the relative increase of metals' share in the total consumption value took place (in favor of fuels), which was followed by the rise in costs of consumption of copper concentrates and aluminum, as well as refined lead and metallic

zinc. The opposite trends were observed for refined copper or iron ores and concentrates, the costs of consumption of which were clearly reduced due to a slump on the international market of metals. Similar shares in the total value of consumption were recorded for ceramic raw materials (6–8%/y, including cement 53–60%/y of demand within group, and limestone 16–18%/y) and chemical raw materials (5–7%/y, including nitrogen-based fertilizers 69–78%/y of demand within group, and potassium salts 15–18%/y) among non-metallic raw materials, while construction ones accounted for 3–5%/y (Fig. 1, Table 1).

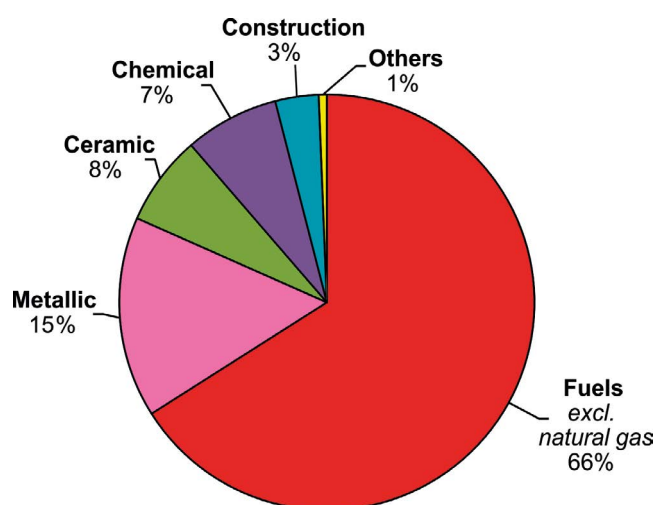


Fig 1. The estimated structure of demand value of mineral raw materials consumed in Poland by groups, 2015 (%) (GUS, own calculations)

Rys. 1. Szacunkowa struktura wartości zapotrzebowania na surowce mineralne w Polsce w 2015 r. według grup (%) (GUS, obliczenia własne)

The total value of the demand for mineral raw materials in Poland was reduced from 124–126 billion zlotys per year in 2011–2012 to just 92 billion zlotys in 2015, i.e. by around 27%. This was mostly influenced by fuels, for which the consumption value decreased by around 35%, partly as a result of the implementation of energy-efficiency innovative solutions in the domestic industry.

Somewhat different proportions can be observed in the case of the quantification of the domestic demand for mineral raw materials (Fig. 2, Table 2). The largest, though comparable contributions have two groups, both utilized in huge amounts in the country's economy, i.e.: fuels (excluding natural gas) – 33–39%/y (44–48%/y of which correspond to hard coal, 36–39%/y to lignite, and only 14–16%/y to crude oil), as well as construction raw materials – 33–41%/y (of which 52–55%/y was the consumption of sand and gravel natural aggregates, 41–44%/y – crushed aggregates, and only 3–4%/y – construction and road stones).

Table 1. The estimated structure¹ of demand value of mineral raw materials consumed in Poland in groups, 2011–2015 (%)

Tabela 1. Szacunkowa struktura wartości zapotrzebowania na surowce mineralne w Polsce w latach 2011–2015, w podziale na grupy (%)

Group of mineral raw materials/a mineral raw material	2011	2012	2013	2014	2015
Fuels excl. natural gas	71	74	72	70	66
Crude oil	61	70	68	69	61
Hard coal	33	25	27	25	32
Lignite	5	5	5	5	7
Coke	1	1	0	0	1
Metallic	12	11	12	12	15
Refined copper	47	54	47	50	46
Aluminium metal	15	15	13	14	16
Copper concentrates	2	2	6	8	11
Iron ores and concentrates	14	15	15	13	9
Refined lead	6	6	7	6	7
Zinc metal	4	6	5	2	4
Copper-smelter, non-refined	5	4	3	2	3
Zinc concentrates	1	3	2	2	2
Ferroalloys	0	0	0	2	2
Pig iron	2	1	1	1	1
Nickel metal	1	1	0	0	1
Titanium ores and concentrates	1	1	1	1	1
Magnesium	0	0	1	1	1
Others	0	-11	0	-1	-3
Ceramic	7	6	6	7	8
Cement	60	57	54	55	53
Limestone	16	18	16	17	16
Lime	6	5	5	5	6
Magnesite: calcined, dead-burned, fused	3	2	2	3	3
Dolomite, raw	1	2	2	2	2

¹ For the group of mineral raw materials the percentage refers to the total value of consumption; for a particular mineral the percentage refers to the consumption value of a group.

Table 1. cont.

Tabela 1. cd.

Group of mineral raw materials/a mineral raw material	2011	2012	2013	2014	2015
Clays, refractory	2	2	2	2	2
Synthetic corundum	1	2	2	2	2
Clays, stoneware	2	2	1	2	2
Alumina	1	2	2	2	2
Chalk	1	1	2	2	2
Others	8	8	11	10	9
Chemical	5	5	5	6	7
Nitrogen-based fertilizers	69	73	73	76	78
Potash	17	18	16	16	15
Sulphur, elemental	4	4	3	3	4
Salt	6	4	7	5	3
Phosphorus	2	2	3	3	3
Nitric acid	3	2	1	1	2
Phosphate fertilizers	1	2	1	2	1
Calcined soda	-4	0	0	1	1
Others	1	-6	-5	-6	-7
Construction	5	3	5	5	3
Natural aggregates – crushed	46	46	25	26	50
Natural aggregates – sand and gravel	38	41	24	24	44
Construction and road stones	16	19	10	13	20
Asphalts	0	-5	41	37	-14
Others	1	1	1	1	1
Total value (billion zlotys)	124	126	122	112	92

Source: (GUS, own calculations).

In the case of fuels, it is worth noting the systematic relative decline in the consumption costs of hard coal with reference to crude oil. The two times lower proportion fell at ceramic minerals – 17–18%/y (45–47%/y of which was represented by limestone, 20–22%/y – by cement, and 14–15%/y – by cement clinker), while even smaller percentage 4–5%/y – at chemical raw materials. The group of metals, with the share of 5–6%/y

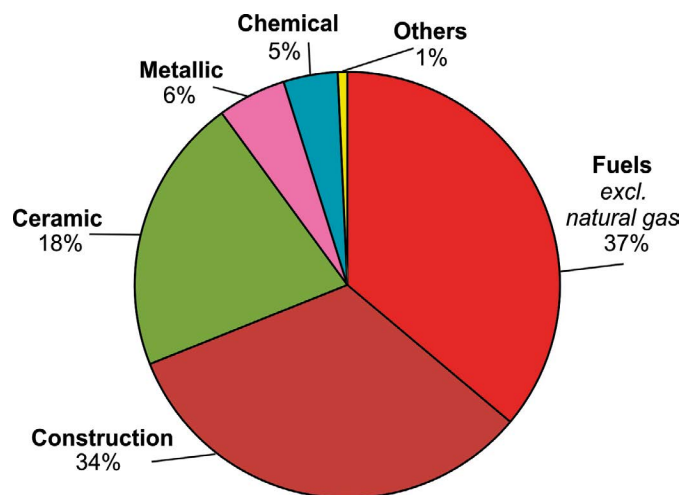


Fig. 2. The estimated structure of demand volume of mineral raw materials consumed in Poland by groups, 2015 (%) (GUS, own calculations)

Rys. 2. Szacunkowa struktura wielkości zapotrzebowania na surowce mineralne w Polsce w 2015 r. według grup (%) (GUS, obliczenia własne)

Table 2. The estimated structure of demand¹ by volume of mineral raw materials consumed in Poland in groups, 2011–2015 (%) (GUS, own calculations)

Tabela 2. Szacunkowa struktura wielkości zapotrzebowania na surowce mineralne w latach 2011–2015 w podziale na grupy (%) (GUS, obliczenia własne)

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Fuels excl. natural gas	33	37	39	38	37
Hard coal	48	45	46	45	44
Lignite	36	38	38	39	38
Crude oil	14	15	14	15	16
Coke	2	2	2	2	2
Metallic	5	5	6	6	6
Iron ores and concentrates	41	42	43	43	42
Crude steel	36	34	33	33	33
Pig iron	17	16	17	18	18
Copper concentrates	2	2	2	2	2

¹ For the group of mineral raw materials the percentage refers to the total volume of consumption; for a particular mineral the percentage refers to the consumption volume of a group.

Table 2. cont.

Tabela 2. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Zinc concentrates	1	1	1	1	1
Refined copper	1	1	1	1	1
Aluminium metal	1	1	1	1	1
Others	5	7	8	17	17
Ceramic	17	18	17	18	18
Limestone	45	47	46	45	45
Cement	22	20	20	21	20
Cement clinker	15	14	14	15	14
Gypsum and anhydrite	4	5	5	5	5
Chalk	4	4	4	4	4
Dolomite, raw	2	2	3	3	4
Glass sand	2	2	3	3	3
Lime	2	2	2	2	2
Others	3	3	4	4	4
Chemical	4	4	5	4	5
Nitrogen-based fertilizers	22	24	24	26	28
Salt	24	20	23	20	18
Nitric acid	12	13	12	13	13
Ammonia	12	13	12	11	11
Sulphuric acid	10	9	8	8	9
Calcined soda	4	6	6	6	6
Potash	4	4	4	5	5
Caustic soda	4	4	5	4	5
Elemental sulphur	3	3	2	2	3
Others	4	4	4	4	4
Construction	41	35	33	33	34
Natural aggregates – sand and gravel	52	53	55	53	54
Natural aggregates – crushed	44	42	41	42	41
Construction and road stones	4	4	3	4	4
Asphalts	1	1	1	1	1
Others	1	1	1	1	1
Total volume (million tons)	526	459	439	439	448

Source: (GUS, own calculations).

in the quantitative structure of the consumption, is dominated by raw materials for the production of steel and by crude steel that in common contributed 92–94%/y to the total consumption of metals, whereas demand for refined copper and aluminum has oscillated around 1%/y each.

The total estimated consumption of analyzed mineral raw materials decreased from almost 530 million tons in 2011 to 440 Mt in 2013–2014, whereas last year it improved somewhat to 450 Mt/y (Table 2). Its fluctuations were influenced mostly by variation in demand for fuels (reduction by 5% in 2011–2015), metals (systematic growth by 16%), as well as construction ones (the reduction by ca. 30% in comparison with 2011).

2. Trade in mineral raw materials in Poland

The demand for certain mineral raw materials, due to the deficiency of deposits of sufficient quality in Poland, cannot be fully satisfied from domestic sources. As a result, almost 60% of over than 100 mineral commodities consumed in Poland have come exclusively from abroad (Table 3, [Bilans gospodarki... 2015](#)). This indicates how thoroughly the domestic economy is dependent on imported minerals, which is confirmed by the balances of the raw materials turnover in groups in 2011–2015 (Fig. 3). Among them most concerned are fuels (imports comprise 82–85% of their supply), metallic ones (45–56%) and others (38–45%), while the domestic demand for ceramic, construction and chemical raw materials has been met from indigenous reserves to a very wide extent (Table 3).

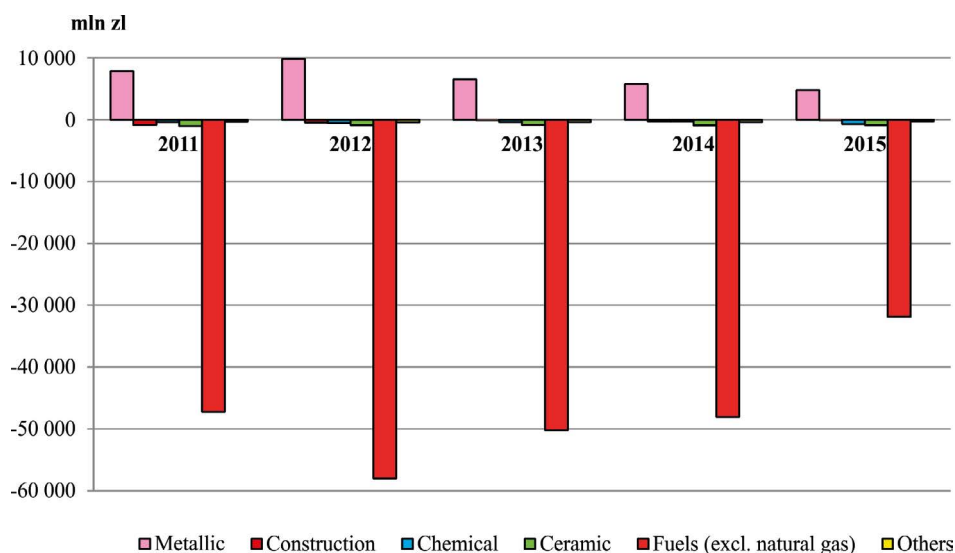


Fig. 3. Trade balances of groups of mineral raw materials in Poland, 2011–2015 (GUS, own calculations)

Rys. 3. Saldo obrotów grupami surowców mineralnych w Polsce w latach 2011–2015 (GUS, obliczenia własne)

Table 3. The share of imports in meeting the domestic demand for mineral commodities by groups, 2011–2015 (%)

Tabela 3. Udział importu w pokryciu krajowego zapotrzebowania na surowce mineralne w grupach w okresie 2011–2015 (%)

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Fuels	82	85	85	84	83
Crude oil	98	98	100	98	95
Natural gas	73	76	77	78	80
Coke	5	6	6	7	3
Metallic	55	56	55	45	45
Aluminium metal	100	100	100	100	100
Antimony, powder, oxide etc.	100	100	100	100	100
Antimony, oxide etc.	100	100	100	100	100
Arsenic metal	100	100	100	100	100
Arsenic trioxide	100	100	100	100	100
Bismuth	100	100	100	100	100
Boron metal	100	100	100	100	100
Chromium metal	100	100	100	100	100
Chromites	100	100	100	100	100
Gallium	100	100	100	100	100
Germanium commodities	100	100	100	100	100
Germanium, oxides	100	100	100	100	100
Indium	100	100	100	100	100
Cobalt metal	100	100	100	100	100
Magnesium	100	100	100	100	100
Manganese metal	100	100	100	100	100
Molybdenum metal	100	100	100	100	100
Molybdenum ores and concentrates	100	100	100	100	100
Molybdenum oxide	100	100	100	100	100
Nickel metal	100	100	100	100	100
Rare earth elements, yttrium and scandium	100	100	100	100	100
Mercury	100	100	100	100	100
Tantalum	100	100	100	100	100
Tellurium	100	100	100	100	100

Table 3. cont.

Tabela 3. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Titanium ores and concentrates	100	100	100	100	100
Calcium	100	100	100	100	100
Tungsten, metal and powder	100	100	100	100	100
Ferroalloys	100	100	100	100	100
Zinc metal *	52	62	74	100	98
Iron ores and concentrates	60	63	62	61	60
Zinc concentrates	39	60	52	48	48
Refined lead	21	21	21	32	37
Copper ores and concentrates	10	9	21	29	32
Selenium	30	29	69	13	19
Refined copper	5	8	6	3	2
Silver	0	0	0	0	0
Rhenium	0	0	0	0	0
Gold	0	0	0	0	0
Ceramic	3	3	3	3	3
Diatomite	100	100	100	100	100
Corundum and emery	100	100	100	100	100
Graphite natural	100	100	100	100	100
Zircon	100	100	100	100	100
Synthetic corundum	98	100	97	100	100
Pumice	100	100	100	100	100
Magnesite: calcined, dead-burned, fused	100	100	100	100	100
Talc and steatite	100	100	100	100	100
Vermiculite, perlite, and chlorite, unexpanded (raw)	100	100	100	100	100
Mica	100	100	100	100	100
Alumina	100	100	100	100	100
Bauxite	100	100	100	100	100
Andalusite – kyanite – sillimanite	100	100	100	100	100
Bentonite	70	74	76	87	86
Refractory clays (raw)	72	70	71	74	76

Table 3. cont.

Tabela 3. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Quartzite	97	89	61	47	64
Kaolin	44	49	46	43	43
Feldspar	44	43	43	42	43
Quartz	39	37	0	0	40
Stoneware clays	38	45	42	30	29
White-firing clays	16	31	21	22	26
Burnt refractory clays	15	22	14	24	21
Chalk	3	5	6	6	6
Dolomite calcined and dead-burned	5	10	9	6	5
Lime	5	3	4	5	5
Dolomite crude	5	7	6	7	4
Cement	3	2	2	2	2
Gypsum and anhydrite	3	3	1	1	1
Cement clinker	0	0	0	0	0
Limestone	0	0	0	0	0
Chemical minerals	24	20	21	22	22
Boron commodities	100	100	100	100	100
Bromine, fluorine	100	100	100	100	100
Fluorite	100	100	100	100	100
Phosphorus	100	100	100	100	100
Calcium phosphates	100	100	100	100	100
Iodine	100	100	100	100	100
Cobalt oxide and hydroxide	100	100	100	100	100
Lithium oxide and hydroxide	100	100	100	100	100
Lithium carbonate	100	100	100	100	100
Strontium carbonate	100	100	100	100	100
Potash	100	100	100	100	92
Nitrogen fertilizers	18	18	17	19	23
Phosphoric acid	8	11	8	15	15
Salt	24	13	21	13	13

Table 3. cont.

Tabela 3. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Peat	22	20	16	17	15
Magnesite raw	2	2	1	1	4
Calcined soda	2	1	2	4	4
Nitric acid	1	1	1	2	2
Chlorine	6	5	3	6	2
Sulphur elemental	9	6	2	1	1
Sulphuric acid	0	0	0	1	1
Caustic soda	1	1	1	1	1
Construction minerals	8	7	4	4	5
Asphalts	27	28	27	34	25
Construction and road stones	18	25	9	9	11
Natural aggregates – crushed	6	5	3	3	4
Natural aggregates – sand and gravel	2	1	1	1	0
Others	45	45	44	41	38
Barite	100	100	100	100	100
Diamonds	100	100	100	100	100
Carbon black	100	100	100	100	100

* High value of the ratio (share of importation in the consumption) results from the calculation of the apparent consumption (production + imports–exports); for minerals that are exported in large quantities the resulting apparent consumption can be very low and therefore the indicator measuring the share of imports is 100%.

Source: (GUS, own calculations).

The most important mineral raw materials, the supply of which is heavily import-dependent, are as follows (Table 3):

- ◆ fuels: crude oil and natural gas;
- ◆ among metallic raw materials the majority of metals and/or their ores and concentrates, **with the exception of:** copper (although the imports of copper concentrates has been steadily increasing, supplementing domestic supplies in order to utilize the capacity of copper metallurgy), zinc (high imports of zinc concentrates result from depletion of domestic reserves of Zn-Pb ores), as well as refined lead, selenium, refined silver, gold, and rhenium (since 2012, i.e. commencement of its production by KGHM Polska Miedź);

- ◆ in the group of ceramic raw materials: alumina, andalusite commodities, bauxite, zircon, diatomite, graphite, corundum and emery as well as synthetic corundum, magnesites, mica, pumice, talc and steatite, vermiculite and perlite, bentonites, quartzite, as well as ceramic and refractory clays;
- ◆ chemical raw materials: boron commodities, bromine, fluorine, fluorite, phosphorus and calcium phosphates, iodine, cobalt and lithium compounds, strontium carbonate and potash;
- ◆ others: barite, diamonds, and chalk.

Examining the statistics of the production and trade of mineral raw materials in Poland it should be noted that the whole or a substantial part of demand can be met from domestic sources only for less than 30 of them. This results mainly from the sufficiently large reserve base, and sometimes also from the nature of use (raw materials of local or regional significance, not traded on a large scale). This refers to the following mineral raw materials (Table 3):

- ◆ fuels: coke and hard coal;
- ◆ metallic: refined copper and copper concentrates (imported in increasing quantities to meet the demand of copper smelters), tin metal (manufactured from secondary sources and wastes), silver, gold, refined lead;
- ◆ ceramic raw materials: chalk, dolomites (raw, calcined and dead-burned), lime, cement and cement clinker, gypsum and anhydrite, lime;
- ◆ chemical raw materials: salt, raw magnesite, calcined soda, nitric acid, chlorine, elemental sulphur, sulphuric acid, caustic soda;
- ◆ construction raw materials: building and road stones (clear decrease of the share of imports in the total supply in the last three years), natural aggregates: crushed as well as sand and gravel.

In the case of clays (stoneware, white-firing and refractory), kaolin and feldspars, the necessity of completing the national supply with the importing is linked to the shortage of minerals of appropriate quality on the domestic market as well as the high demand of the ceramic industry far exceeding supplies, despite the occurrence of deposits of these minerals in Poland (Szamalek 2011). For a relatively small number of mineral raw materials the scale of the production allow for their foreign sale. However, their list is definitely shorter than the register of minerals imported to Poland (Table 4).

In the years 2011–2015 the largest percentage of the marketed production was shown by the group of metallic raw materials (64–85%), including: lead concentrates, ferroalloys, cadmium, silver, zinc metal, lead metal, refined copper and rhenium (Table 4). It is noticeable that the share of foreign sales in the domestic production of metallic raw materials has clearly increased throughout the analyzed period despite the fact that their positive balance of trade decreased more than half (Fig. 3, Table 5). That was a result of low prices of the majority of metals, especially copper and silver, on international markets. It should be underlined, however, that metallic raw materials is the only group systematically generating revenue in the domestic trade balance. A relatively important role has been also played by the chemical raw

Table 4. The percentage of the domestic production sold abroad (%)

Tabela 4. Odsetek krajowej produkcji surowców mineralnych przeznaczanej na eksport (%)

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Fuels	16	15	20	19	19
Coke	69	72	71	70	66
Hard coal	9	9	14	12	13
Metallic	64	69	78	85	79
Lead, ores and concentrates	100	100	100	100	100
Ferroalloys	100	100	100	100	100
Cadmium	100	100	100	100	100
Silver	100	100	100	100	100
Zinc metal	78	82	94	100	100
Rhenium	0	100	100	100	100
Lead metal	43	44	43	59	58
Refined copper	57	59	61	54	52
Ceramic	3	3	4	4	4
Refractory clays (raw)	10	8	10	10	11
Lime	5	5	5	7	9
Kaolin	8	8	6	6	8
Glass sand	10	9	7	9	6
Lime	1	1	1	1	3
Cement	2	2	3	3	3
Feldspar	2	2	2	2	1
Dolomite crude	2	2	2	2	1
Burnt refractory clays	1	2	1	1	0
Chemical	24	22	20	23	22
Sulphur, elemental	43	53	49	56	49
Nitrogen fertilizers	34	34	32	33	31
Phosphate fertilizers	12	9	6	7	24
Sulphuric acid	19	20	14	17	19
Ammonia	5	6	6	9	11
Phosphoric acid	11	10	20	16	8

Table 4. cont.

Tabela 4. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Caustic soda	6	7	7	8	5
Chlorine	5	4	6	6	3
Calcined soda	36	0	0	0	0
Construction	1	1	2	2	2
Asphalts	26	32	35	38	42
Construction and road stones	3	4	5	4	4
Natural aggregates – crushed	1	1	2	2	2
Others	5	5	5	4	4
Peat	5	5	5	4	4

Source: (GUS, own calculations).

materials, including: elemental sulphur, nitrogen and phosphate fertilizers, sulphuric acid, ammonia and phosphoric acid. The slight increase of the export-share indicator has been observed in the last few years for fuels, in which the most export-oriented raw material is coke. This, coupled with reduction in hard coal importation, resulted in the relaxation of the deep trade deficit of this group. Simultaneous improvement in foreign sales of hard coal led to a positive value of the trade balance of this commodity. The share of exports in the total production of chemical raw materials remained at 20–24%/y and its fluctuations were the result of variable sales of elemental sulphur, sulphuric acid and phosphoric acid, while the exports of calcined soda completely disappeared (Table 5). Consequently, the trade balance of this group has been slightly negative. The foreign trade of construction raw materials has been carried out on a much smaller scale, limited to border areas by the geographic proximity of the manufacturers. Following the reduced purchase of crushed aggregates as well as construction and road stones, accompanied by increased exporting of some commodities (e.g. asphalts, natural aggregates – sand and gravel), the deficit in foreign trade of construction raw materials clearly decreased, especially in 2013 and 2015 (Table 5). In the case of ceramic raw materials, both indices, i.e. the share of imports in the consumption and the percentage of the production sold abroad, have been low, whereas their trade balances have been always negative, despite a recent improvement of financial results of the sale of lime, limestone, cement clinker and cement. This can be explained by the fact that many of these commodities are scarce in Poland (e.g. alumina, corundum, talc, bauxite, natural graphite, andalusite raw materials, bentonites, diatomite, vermiculite etc.), or the raw materials imported are highly processed and of a better quality than those available on the domestic market.

Table 5. Trade balances of selected mineral commodities in Poland, by groups (million PLN)

Tabela 5. Salda obrotów handlowych wybranymi surowcami mineralnymi w Polsce według grup (mln zł)

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Fuels excl. natural gas	-47 238	-57 977	-50 215	-48 066	-31 871
Coke	8 037	6 256	5 344	4 790	4 452
Hard coal	-2 905	-908	214	-362	134
Crude oil	-52 370	-63 324	-55 774	-52 494	-36 457
Metallic	7 942	9 905	6 613	5 809	4 869
Refined copper	8 209	8 136	7 653	6 526	6 119
Silver	3 961	4 234	2 695	2 694	2 679
Zinc metal	441	392	508	1 018	877
Gold	290	1 802	581	358	568
Refined lead	33	105	116	225	149
Crude steel	71	63	71	67	49
Cadmium	5	2	3	4	25
Selenium	14	17	10	5	3
Rhenium	0	58	34	4	2
Tantalum	0	0	1	0	1
Arsenic (arsenic trioxide)	0	0	0	0	0
Germanium	0	0	0	0	0
Gallium	0	0	0	0	0
Indium	0	0	0	-1	0
Boron metal	0	0	0	0	0
Arsenic	0	0	0	0	0
Tellurium	-2	-1	0	-1	0
Germanium oxides	-2	-2	-1	-1	-1
Calcium	-1	0	1	1	-1
Mercury	-5	-3	-5	-4	-1
Antimony, powder	-1	-1	-2	-1	-1
Chromium metal	-2	-1	-2	-2	-2
Tungsten – metal and powder	-6	-2	7	5	-2
Bismuth	-2	-2	-2	-2	-2
Rare earth elements	10	-3	-2	-2	-2

Table 5. cont.

Tabela 5. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Cobalt metal	-4	-4	-4	-5	-3
Molybdenum metal	-1	-2	0	-2	-3
Molybdenum ores and concentrates	-2	0	-3	-3	-5
Manganese	-4	-6	-7	-7	-9
Molybdenum oxides	-11	-12	-8	-9	-11
Chromites	-26	-26	-26	-17	-18
Antimony, oxides	-37	-33	-24	-24	-20
Tin metal	-75	-54	-39	-25	-47
Magnesium	-55	-48	-76	-77	-71
Titanium ores and concentrates	-74	-149	-119	-83	-79
Nickel metal	-172	-156	-64	24	-101
Ferroalloys	12	-50	6	-278	-315
Iron ores and concentrates	-2 119	-2 030	-2 160	-1 730	-1 233
Copper concentrates	-357	-329	-800	-1 110	-1 487
Aluminium metal	-2 149	-1 990	-1 728	-1 741	-2 172
Ceramic	-1 031	-874	-815	-889	-866
Lime	8	17	18	22	48
Limestone	10	12	22	17	39
Cement clinker	3	16	22	32	10
Cement	-92	-9	8	9	10
Pumice	2	4	4	3	1
Dolomite crude	-1	-3	-1	-4	-1
Quartz	-3	-2	-2	-2	-1
Zircon	-4	-6	-4	-3	-3
Gypsum and anhydrite	-9	-9	-1	-1	-3
Quartzite	-2	-5	-6	-5	-5
Mica	-6	-6	-6	-6	-6
Diatomite	-13	-13	-12	-12	-7
Burnt refractory clays	-6	-8	-6	-8	-8
Vermiculite, perlite and chlorite, unexpanded (raw)	-7	-8	-8	-9	-8

Table 5. cont.

Tabela 5. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Corundum and emery	-6	-4	-6	-9	-10
White-firing clays	-6	-8	-9	-10	-11
Bentonite	-30	-38	-11	-23	-17
Stoneware clays	-23	-24	-25	-18	-19
Andalusite – kyanite – sillimanite	-20	-25	-27	-31	-22
Graphite natural	-35	-20	-24	-27	-23
Chalk	-19	-24	-29	-33	-33
Bauxite	-34	-40	-29	-30	-37
Talc and steatite	-33	-37	-46	-39	-45
Kaolin	-48	-48	-50	-51	-48
Feldspar	-95	-84	-89	-90	-92
Refractory clays (raw)	-76	-75	-75	-86	-97
Alumina	-115	-133	-131	-136	-144
Synthetic corundum (electro corundum)	-107	-117	-129	-143	-148
Magnesite: calcined, dead-burned, and fused	-264	-177	-165	-195	-186
Chemical	-206	-285	-139	18	-254
Nitrogen fertilizers	899	1 024	842	889	591
Ammonia	114	233	212	282	330
Elemental sulphur	115	239	147	193	221
Phosphate fertilizers	54	33	13	18	103
Caustic soda	57	101	102	86	70
Sulphuric acid	104	58	33	36	55
Salt	0	32	14	2	29
Chlorine	-4	-3	6	3	4
Nitric acid	0	6	16	8	1
Bromine, fluorite	0	-1	-1	-1	0
Iodine	-2	-2	-3	0	0
Cobalt oxide and hydroxide	-3	-1	-1	-1	-1
Strontium carbonate	-2	-2	-2	-2	-2
Lithium oxide and hydroxide	-2	-2	-2	-2	-2

Table 5. cont.

Tabela 5. cd.

Group of mineral raw materials/ a mineral raw material	2011	2012	2013	2014	2015
Magnesite raw	-1	-1	-1	-1	-3
Lithium carbonate	-3	-3	-3	-3	-4
Boron commodities	-2	-4	-4	-6	-9
Fluorite	-11	-12	-11	-12	-9
Phosphoric acid	39	5	96	64	-10
Calcined soda	258	-12	-20	-36	-41
Phosphorus	-127	-137	-182	-171	-164
Calcium phosphates	-684	-699	-383	-391	-462
Potash	-1 005	-1 132	-1 007	-938	-952
Construction	-832	-460	-54	-278	-2
Asphalts	-16	200	304	195	420
Natural aggregates – sand and gravel	-63	-37	1	1	8
Natural aggregates – crushed	-257	-169	-49	-69	-99
Construction and road stones	-495	-454	-309	-405	-331
Others	-319	-395	-366	-363	-266
Barite	-12	-16	-11	-18	-16
Diamonds	-22	-16	-17	-21	-24
Peat	-45	-41	-41	-45	-39
Carbon black	-240	-322	-296	-280	-187
Total balance	-41 685	-50 085	-44 977	-43 769	-28 390

Source: (GUS, own calculations).

The presented trade statistics of mineral raw materials in Poland clearly show that deep deficit in turnover is a consequence of the imports of crude oil. Certainly, if the value of importing of natural gas was also taken into account (the supply of which has come basically from abroad, recently in 80%, Table 3), the total financial results of the trade would be much worse. Unfortunately, no information on the costs of gas importation is available. In light of the EU directives limiting the utilization of hard coal and lignite it can be assumed that Poland's dependence on foreign deliveries of crude oil and natural gas will be continued, and thus the negative balance of the trade of mineral raw materials is expected to be widened.

The deficit in the trade of mineral raw materials in Poland has alleviated in recent years, improving from over –50 million zlotys in 2012 to –28 million zlotys in 2015, basically due to costs reduction of fuels imports being the aftermath of low prices of crude oil and natural gas on the international markets, especially in the last two years (Table 5, Fig. 3). Therefore, the simultaneous reduction of revenues from the foreign sales of metallic raw materials (due to deterioration of the exchange metal quotations, especially copper and silver) has been felt less severely (Bachowski and Kudelko 2015).

Summary

An assessment of current demand for mineral raw materials in the domestic economy has been performed on the basis of values and volumes of their consumption, trade balances, as well as indices of the share of imports in the consumption and percentage of production sold abroad, in the years 2011–2015.

The total estimated volume of consumption of the analyzed raw materials in Poland decreased from around 530 million tons in 2011 to 440–450 Mt/y. This was mostly influenced by fluctuations of demand for fuels (basically coal) and aggregates. Simultaneously, the total value of the mineral commodities was reduced from 124–126 to only 92 billion zlotys, i.e. by around 27%, basically owing to 35% decline of fuels demand value (resulting from low fuels prices).

In the case of numerous mineral raw materials, due to the lack or deficiency of their deposits in Poland, the demand cannot be fully satisfied from domestic sources (Szamalek 2011; Nieć et al. 2014). As a consequence, around 60% of over 100 mineral commodities have to be imported. This shows how thoroughly Poland is dependent on foreign deliveries. This was confirmed by the deep trade deficit in 2011–2015. Major contributors to the negative turnover result are: fuels (imports stands for 82–85% of their domestic supplies), metallic raw materials (45–56%) and others (38–45%), while the demand for ceramic, construction, and chemical raw materials to a large extent is met from indigenous sources.

There are fewer than 30 mineral commodities, the supplies of which have come entirely or mostly from domestic sources, which is related to sufficiently large reserve base or local scale of the use. This refers to: refined copper, silver, gold, refined lead, rhenium, selenium, coke, hard coal, salt, elemental sulphur, limestone, glass sand, cement clinker and cement, construction and road stone, natural aggregates (crushed, sand and gravel), chalk, dolomites (raw, calcined, dead burned), gypsum and anhydrite. In the case of ceramic and refractory clays, kaolin, and feldspar, the necessity of supplementing their domestic supplies by imports has resulted from shortages of good quality raw materials on the market, despite the occurrence of their deposits in Poland.

The statistics discussed in the article have indicated that future demand for many of analyzed mineral raw materials to an increasing extent will be satisfied by imports. This will

concern both minerals brought to Poland owing to the deficiency of own sources, such as: iron ores and concentrates, aluminum, ferroalloys, phosphates, and potash, as well as e.g. raw materials for the production of refined copper (copper concentrates, anode copper) and metallic zinc (zinc concentrates), the domestic supply of which looks to be insufficient with regard to the smelters capacities. Another reason for Poland's growing import dependency on the foreign deliveries of mineral raw materials is the lack of the possibility for the production of commodities of the highest quality from deposits occurring in the country. In various extents this refers to e.g.: ceramic clays (white-firing, stoneware and refractory), kaolin, magnesite (calcined, dead-burned and fused), chalk, and feldspar. The only exceptions are construction raw materials and some ceramic ones, for which the demand can be entirely or mostly satisfied from domestic sources. The scale of the consumption of such fuels as hard coal and lignite, the reserves of which seem to be sufficient to meet the domestic consumers' needs, may be greatly reduced in light of EU directives and planned restrictions relating to the use of these fossil fuels. The possible alternative is increasing utilization of renewable energy sources, while in the case of metals – improved recycling of scrap and metal-bearing wastes.

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**ZMIANY STRUKTURY ZAPOTRZEBOWANIA NA SUROWCE MINERALNE W POLSCE
W LATACH 2011–2015****Słowa kluczowe**

surowce mineralne, produkcja, zapotrzebowanie, handel zagraniczny, saldo obrotów

Streszczenie

Ocenę obecnych potrzeb surowcowych gospodarki krajowej oraz możliwości ich zaspokojenia przeprowadzono dla okresu 2011–2015 na podstawie analizy wielkości i wartości zużycia, a także wskaźnika udziału importu w zapotrzebowaniu oraz odsetka produkcji przeznaczanej na eksport. Poszczególne surowce mineralne będące przedmiotem krajowej konsumpcji przyporządkowano do grup odpowiadających ich głównemu kierunkowi użytkowania, wyróżniając surowce: energetyczne, metaliczne, ceramiczne, chemiczne, budowlane oraz inne. Uzupełnienie przedstawionych relacji popytowo-podażowych stanowią salda obrotów wybranymi surowcami mineralnymi. Analiza danych statystycznych wykazała, że zapotrzebowanie na znaczną część surowców mineralnych w Polsce jest i przypuszczalnie będzie musiało być zaspokajane importem. Powodem utrzymującego się uzależnienia od zagranicznych dostaw jest brak lub niewystarczająca baza zasobowa, a także niska jakość kopaliny w złożach występujących na terenie kraju. Jedynie w przypadku większości surowców budowlanych i części ceramicznych, a także surowców stanowiących przedmiot znaczącej sprzedaży zagranicznej (np. miedź elektrolityczna, srebro, cynk, siarka, surowce ołowiu, czy selen), można stwierdzić, że ich rodzima podaż w pełni zaspokaja potrzeby krajowej gospodarki. Natomiast skala użytkowania surowców energetycznych, takich jak węgiel kamienny i brunatny, które zajmują istotną pozycję w tzw. miksie energetycznym Polski, w świetle unijnych dyrektyw zmierzających do ograniczenia stosowania paliw stałych, może ulec ograniczeniu. Alternatywą jest rozwój wykorzystania odnawialnych źródeł energii, a w przypadku metali – intensyfikacja recyklingu złomów i odpadów metalonośnych.

**THE CHANGES IN THE STRUCTURE OF MINERAL RAW MATERIALS
NEEDS IN POLAND BETWEEN 2011–2015****Key words**

production, demand, mineral raw materials, foreign trade, trade balance

Abstract

An assessment of current demand for mineral raw materials in the domestic economy as well possibilities to satisfy the needs of the industry has been performed for the period 2011–2015 on the basis of estimated values and volumes of their consumption, as well as indices of the share of importation in the consumption and percentage of production sold abroad. Domestically consumed mineral raw materials have been assigned to groups corresponding to the main way of their usage, distinguishing:

fuels, metallic, ceramic, chemical, construction, and others. Complementary to the presented demand-supply relations are trade balances of selected commodities. Analysis of available statistical data showed that the demand for substantial number of mineral raw materials in Poland has been met by imports and this probably will be continued in future. The reasons for Poland's sustained import dependency of mineral raw materials is the lack or insufficient reserve base, as well as low quality of raw materials available from deposits occurring in the country. The exceptions are construction raw materials and some ceramic ones, as well minerals exported in significant quantities (e.g.: refined copper, silver, zinc, sulphur, lead raw materials, or selenium), for which it can be stated that their domestic supplies may fully satisfy the demand of the national economy. On the other hand, the scale of utilization of such fuels as hard coal and lignite, which represent very significant item in Poland's total energy mix, may be greatly reduced in the light of EU directives aimed at restricted use of these fossil fuels. The possible alternative is development of the use of renewable energy sources, while in the case of metals - improved recycling of scrap and metal-bearing wastes.

